

**Mazz Golf Management Revenue
Summary Report 2024
Sierra Sage Golf Course**

Revenue Summary:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2024
Green Fees	\$ 35,673	\$ 26,469	\$ 43,403	\$ 109,442	\$ 146,515	\$ 139,973	\$ 141,425	\$ 149,576	\$ 136,885	\$ 101,039	\$ 38,174	\$ 190,874	\$ 1,259,448
Tournament Revenue													
Driving Range	7,512	5,158	8,722	20,540	24,904	22,793	21,532	21,478	17,702	11,606	4,974	4,081	171,002
Power Carts	29,015	13,745	23,716	55,205	74,735	76,510	73,954	76,679	67,030	49,851	20,146	14,603	575,189
Lessons	65	65	85	995	1,116	1,203	1,011	1,803	685	440	130	140	7,738
Other rental, repair	70	180	135	550	650	945	830	965	1,117	445	185	60	6,132
Pro Shop Merchandise	3,722	3,107	7,469	17,673	28,674	22,032	22,799	27,260	16,944	13,774	6,261	5,580	175,295
Food & Beverage	11,309	10,352	17,995	44,462	61,243	62,010	55,975	62,841	57,537	42,088	15,239	16,442	457,493
Gift Cards	560	445	110	8,649	8,679	12,427	5,783	13,830	11,548	5,248	666	4,871	72,816
Sales Tax	1,228	1,120	2,081	4,943	7,205	6,729	6,093	7,286	6,134	4,477	1,744	1,749	50,789
Other ~ Men's/Women's Club	40		130	12,299	13,858	13,091	12,654	12,092	15,900	3,835			83,899
Other ~ Annual Fee	23,055	275	2,400	2,680									28,410
Other ~ Junior League								625	50				675
Other ~ Pay on Account			1,000	635	4,924	811	50	10,660	25	590	11,111		29,806
Other ~ donations						50	381	153		50			634
Other ~ CC Tips	1,130	1,138	2,107	5,164	6,842	6,896	6,403	6,520	6,211	3,975	1,654	1,305	49,345
Other ~ Misc	33	410	495	586	1,445	636	847	1,250	2,977	1,005	628	44	10,356
TOTAL REVENUE	\$ 113,412	\$ 62,464	\$ 109,848	\$ 283,823	\$ 380,790	\$ 366,106	\$ 349,737	\$ 393,018	\$ 340,745	\$ 238,423	\$ 100,912	\$ 239,749	\$ 2,979,027

18 hole equivalent	1715	1233	2025	4881	6933	6430	6366	6619	5840	4616	1845	1512	50,015
Average per 18 hole eq	\$ 66.13	\$ 50.66	\$ 54.25	\$ 58.15	\$ 54.92	\$ 56.94	\$ 54.94	\$ 59.38	\$ 58.35	\$ 51.65	\$ 54.69	\$ 158.56	\$ 59.56
Golf, Range, Cart per 18 eq	\$ 42.10	\$ 36.80	\$ 37.45	\$ 37.94	\$ 35.50	\$ 37.21	\$ 37.22	\$ 37.43	\$ 37.95	\$ 35.20	\$ 34.31	\$ 138.60	\$ 40.10

Agreed upon improvement rounds @ \$31.50 average rate, until rate change May 2024 changed to \$35.50	1,132	840	1,378	3,474	4,127	4,444	4,490	4,748	4,346	3,208	1,212	6,059	39,458
Course improvement fund \$2 per round transfer date	\$ 2,265	\$ 1,681	\$ 2,756	\$ 6,949	\$ 8,254	\$ 8,887	\$ 8,979	\$ 9,497	\$ 8,691	\$ 6,415	\$ 2,424	\$ 12,119	78,917
	4/3/2024	4/3/2024	4/3/2024	5/8/2024	6/14/2024	8/14/2024	8/14/2024	9/4/2024	10/2/2024	11/26/2024	12/17/2024	1/6/2025	

Monthly Summary to be submitted to Washoe County by the 10th of the following month.

Accounting Assumptions:

Gift Cards are recorded as revenue when sold due to immateriality

Annual Dues are recorded as revenue when sold due to immateriality

Promo Rounds will be recorded in Revenue in the year sold. This is new in 2021.

Cal-Mazz

124 Rounds of Play

Sierra Sage Golf Course

	Winter Rates	Summer Rates										Winter Rates		TOTAL
		Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	
18 Green Fee						1,515	1,517	1,426	1,331	1,372	894			8,055
18 Junior						132	202	224	173	183	108			1,002
18 Senior						995	1,087	1,007	1,179	1,048	960			6,276
Winter 18	343	336	481	1,103								470	341	3,074
Winter Jr 18	39	34	39	109								44	44	309
Winter Sr 18	636	362	534	1,205								389	433	3,559
9 Hole Walk-Up					275	140	130	119	106	137				907
9 Hole Walk-Up Jr					52	27	36	41	30	75				261
9 Hole Walk-Up Sr					155	121	133	133	154	149				845
9 Hole Walk-Up Winter	339	292	675	1,818								572	313	4,009
9 Hole Walk-Up Jr Winter	17	14	13	97								17	10	168
9 Hole Walk-Up Sr Winter	162	115	198	323								165	146	1,109
Late Rate 18	4	4	57	57	1,061	1,055	863	1,078	1,081	1,061		1		6,320
Late Rate 9					707	703	1,053	968	558					3,989
Late Rate Junior														0
Late Rate Senior														0
2nd 9 Adult					4		3	3	9	4				23
2nd 9 Junior										1				1
2nd 9 Senior					5	2	6	1	2	4				20
2nd 9 Winter Adult			1	2								4	1	8
2nd 9 Winter Sr	1	2	3									5	1	12
DAILY FEE SUBTOTAL:	1,541	1,159	2,001	4,714	4,901	4,854	4,881	5,024	4,523	3,393	1,667	1,289	39,947	

Golden Annual														0
Adult Annual	100	96	131	240	243	219	220	264	220	172	125	120		2,150
Senior Annual	6													6
SC - Adult 10-Play	5	4	1	7	7	12	21	11	17	6				91
SC - Adult 25-Play					2		1			4				7
SC - Adult 9 Hole 10-Play	2			5	15	8	2	9	7	9			2	59
SC - Junior 18 Hole 10-Play												2		2
SC - Junior 9 Hole 10-Play		6												6
SC - Senior 10-Play	1	1	6	49	163	159	151	231	187	137	24	18		1,127
SC - Senior 25-Play	14	7	2	31	116	105	107	129	137	107	26	28		809
SC - Senior 9 Hole 10-Play	11		4	12	17	21	35	34	27	6	7	5		179
SC - Golden 9 Hole 10-Play														0
SC - Gold 18 Hole 10-Play														0
SC - Golden 25-Play														0
SC - Golden+ 10-Play														0
SC - Golden+ 25-Play														0
Promo Rounds Redeemed	182	101	170	410	1,147	1,083	1,098	1,051	775	620	248	159		7,044
Tournaments							4							4
Special Twilight														0
UNR Golf Team	8	4	1	41							2	5		61
High School			44	129	106	2	1	56				2		340
Jr. Golf Comp	2				16	65	137	39		48				307
Misc. Comp	23	6	21	76	66	62	79	61	56	24	23	12		509
Birthday Comp														0
Employee Guest Winter	19	6	18	65								19	20	147
Employee Guest Summer	4				89	87	80	101	82	54				497
PGA Comp	10	10	11	27	29	20	19	28	10	75	7	12		258
Employee Comp	53	47	62	203	277	244	222	230	245	151	75	86		1,895
2-1 NNGA														0
2-1 West Coast Golf														0
Birdie Bug Ad														0
Other Promos							7	5						12
SPECIAL FEE SUBTOTAL:	440	288	471	1,295	2,293	2,087	2,184	2,249	1,763	1,415	563	462	15,510	

TOTAL DAILY ROUNDS:	1,981	1,447	2,472	6,009	7,194	6,941	7,065	7,273	6,286	4,808	2,230	1,751	55,457
18-HOLE EQUIVALENT:	1,715	1,233	2,025	4,881	6,933	6,430	6,366	6,619	5,840	4,616	1,845	1,512	50,015

Walk Up 18	1,041	738	1,072	2,482	2,731	2,893	2,737	2,784	2,665	2,016	922	838		22,919
Walk Up 9	519	423	890	2,240	491	290	308	297	301	370	763	471		7,363
Twilight 18	4	4	57	57	1,061	1,055	863	1,076	1,081	1,061	1	0		6,320
Twilight 9						703	1,053	968	558	0	0	0		3,282
Smart Cards 18	20	12	9	87	288	276	280	371	341	254	52	46		2,036
Smart Cards 9	13	6	4	17	32	29	37	43	34	15	7	7		244
Annuals	106	96	131	240	243	219	220	264	220	172	125	120		2,156
Tournaments	0	0	0	0	0	0	4	0	0	0	0	0		4
Misc 18	268	164	309	886	1,641	1,476	1,563	1,470	1,086	920	360	269		10,412
Misc 9														0
TOTAL:	1,971	1,443	2,472	6,009	6,487	6,941	7,065	7,273	6,286	4,808	2,230	1,751	54,736	

